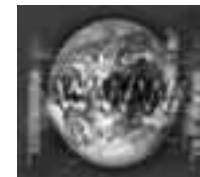


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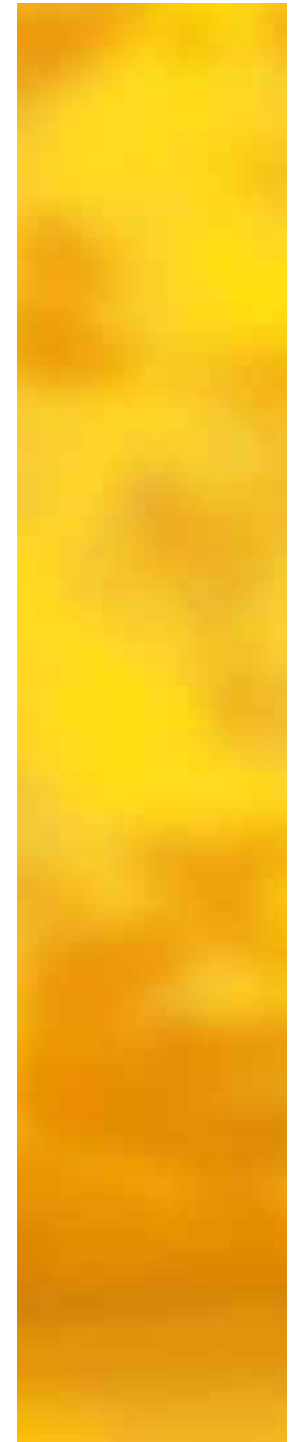
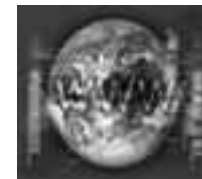
**Interim results to 31
March 2004**

securicor



Nick Buckles
Group Chief Executive
Securicor plc

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Agenda

Introduction & Results Summary	Nick Buckles
Key Financials & Ratios	Trevor Dighton
Business Reviews	Nick Buckles
Summary & Outlook	Nick Buckles
Q&A	



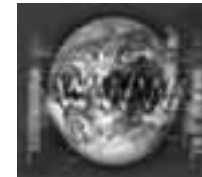
Results Summary

- Organic turnover growth of 5%
- Underlying EBITA up 10.5% to £39 million
- Normalised EPS up 48.3% to 4.3p
- Interim Dividend up 10.3% to 0.86p
- Continued strong cash flow
- Merger with Group 4 Falck announced in February

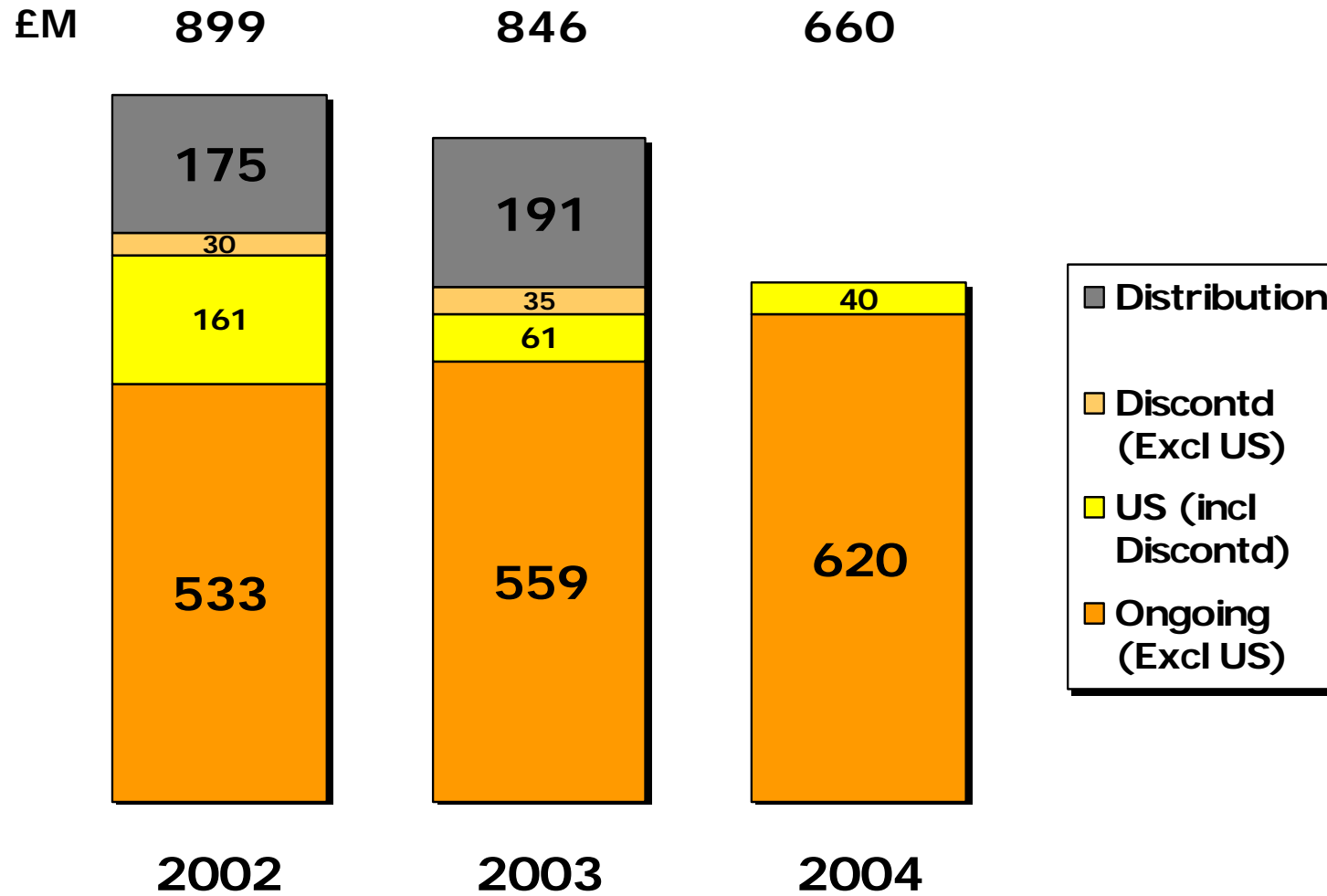


Trevor Dighton
Group Finance Director
Securicor plc

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Turnover 6 months ended 31 March 2004



Organic Turnover Growth 6 months ended 31 March 2004

£m

Group turnover March 2003	651.5
Less discontinued turnover	(50.9)
Adjust 2003 acquisitions to full year	27.7
2003 turnover adjusted to 2004 exchange rates	(3.6)
Pro forma group turnover March 2003	<hr/> 624.7
Group turnover March 2004	656.2
Organic increase in turnover	<hr/> 31.5
Organic turnover growth	<hr/> 5.0% <hr/>



Profit and Loss

6 months ended 31 March 2004

£m

	March 2004	March 2003	March 2002
Underlying EBITA	39.0	35.3	35.5
Discontinued operations	-	(2.9)	(0.5)
EBITA	39.0	32.4	35.0
Interest	(4.6)	(9.2)	(8.2)
PBT pre-goodwill and exceptionals	34.4	23.2	26.8
Goodwill	(6.0)	(6.1)	(5.4)
Exceptionals	-	(17.8)	(43.4)
PBT	28.4	(0.7)	(22.0)
Tax	(10.7)	(7.2)	(6.3)
PAT	17.7	(7.9)	(28.3)

Exceptional items

6 months ended 31 March 2004

£m

	March 2004	March 2003	March 2002
SIS – intangible asset impairment	-	(12.3)	-
Other disposals	-	(5.5)	(5.6)
US Aviation – goodwill impairment and restructuring cost	-	-	(37.1)
Others	-	-	(0.7)
Total before tax	-	(17.8)	(43.4)
Tax	-	-	2.0
Total after tax	-	(17.8)	(41.4)

Taxation

6 months ended 31 March 2004

£m	Contd operations	Discontd Operations	Exceptional items and goodwill	Total
Profit/(loss) before tax	34.4	-	(6.0)	28.4
Tax (charge)/credit	(10.7)	-	-	(10.7)
Tax rate	31%			

EPS

6 months ended 31 March 2004

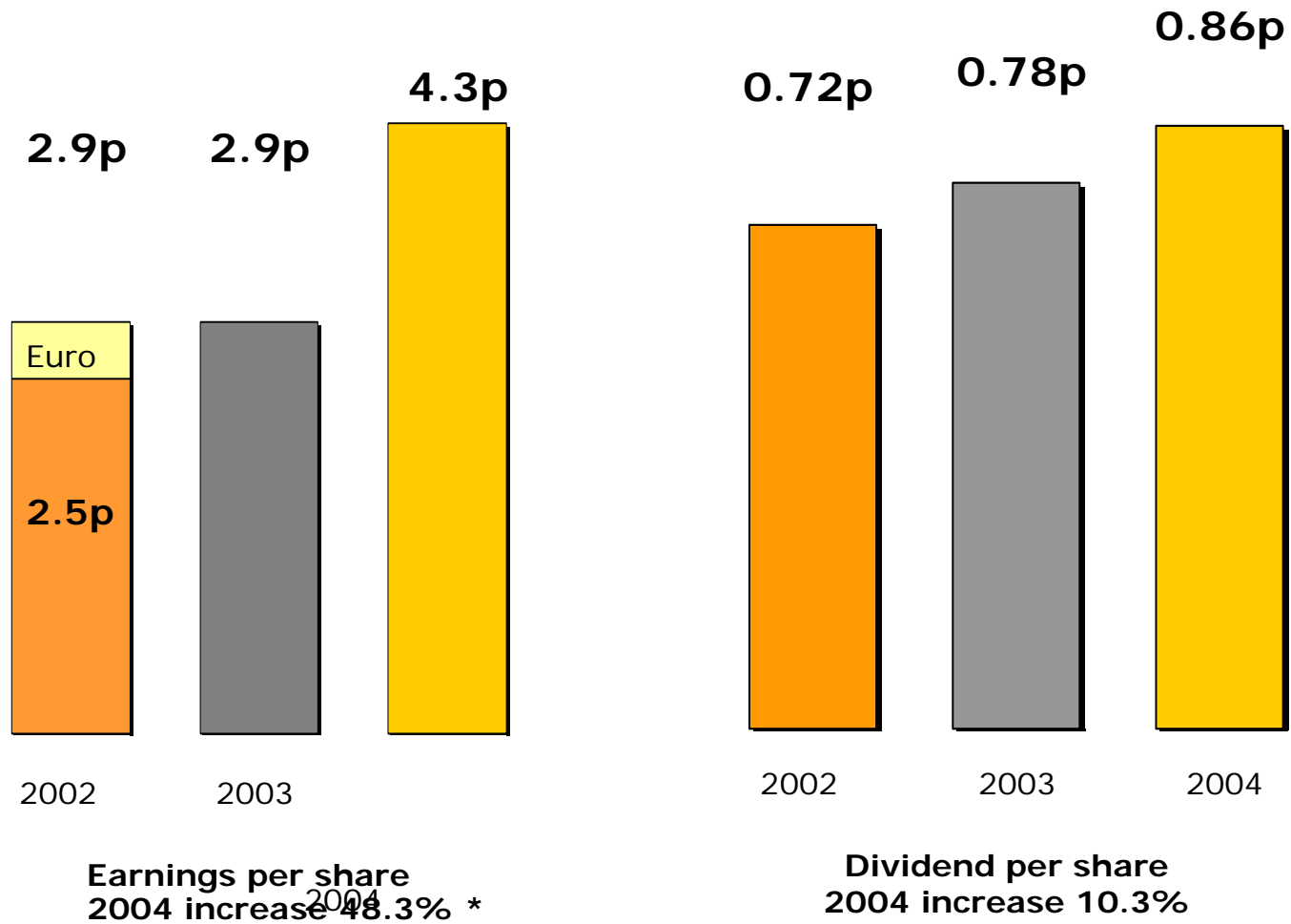
£m

	March 2004	March 2003	March 2002
PAT	17.7	(7.9)	(28.3)
Goodwill amortisation	6.0	6.1	5.4
Exceptionals net of tax	-	17.8	41.4
Discontinued operations net of tax	-	2.4	0.8
Normalised earnings	23.7	18.4	19.3
Minority Interest	(1.0)	(0.5)	(1.4)
Normalised attributable profit	22.7	17.9	17.9
Euro one-off net of tax	-	-	(2.0)
Underlying attributable profit	22.7	17.9	15.9
No of shares (M)	529.2	625.3	624.6
Underlying EPS (pence)	4.3	2.9	2.5

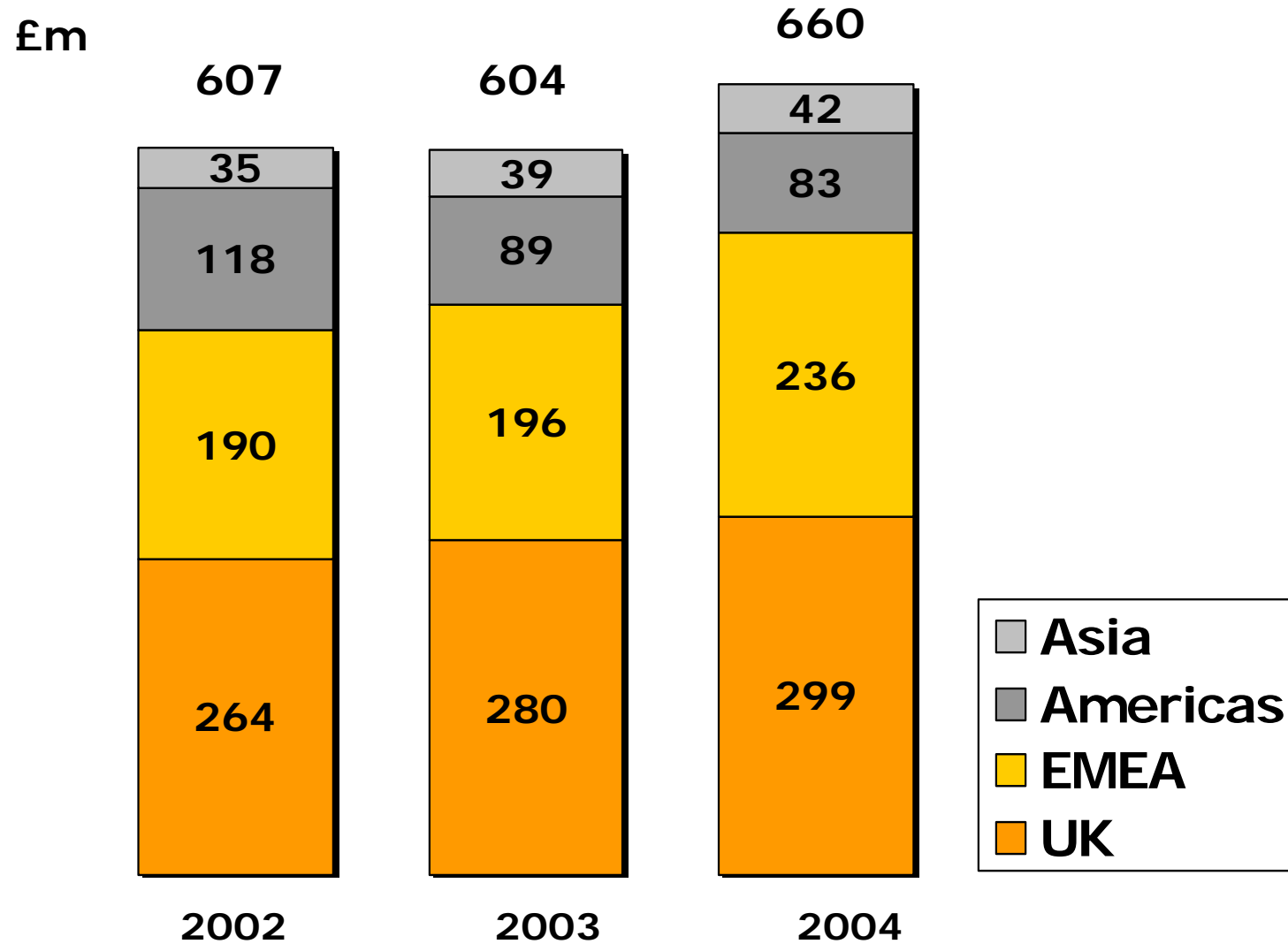
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Earnings and Dividends

6 months ended 31 March 2004



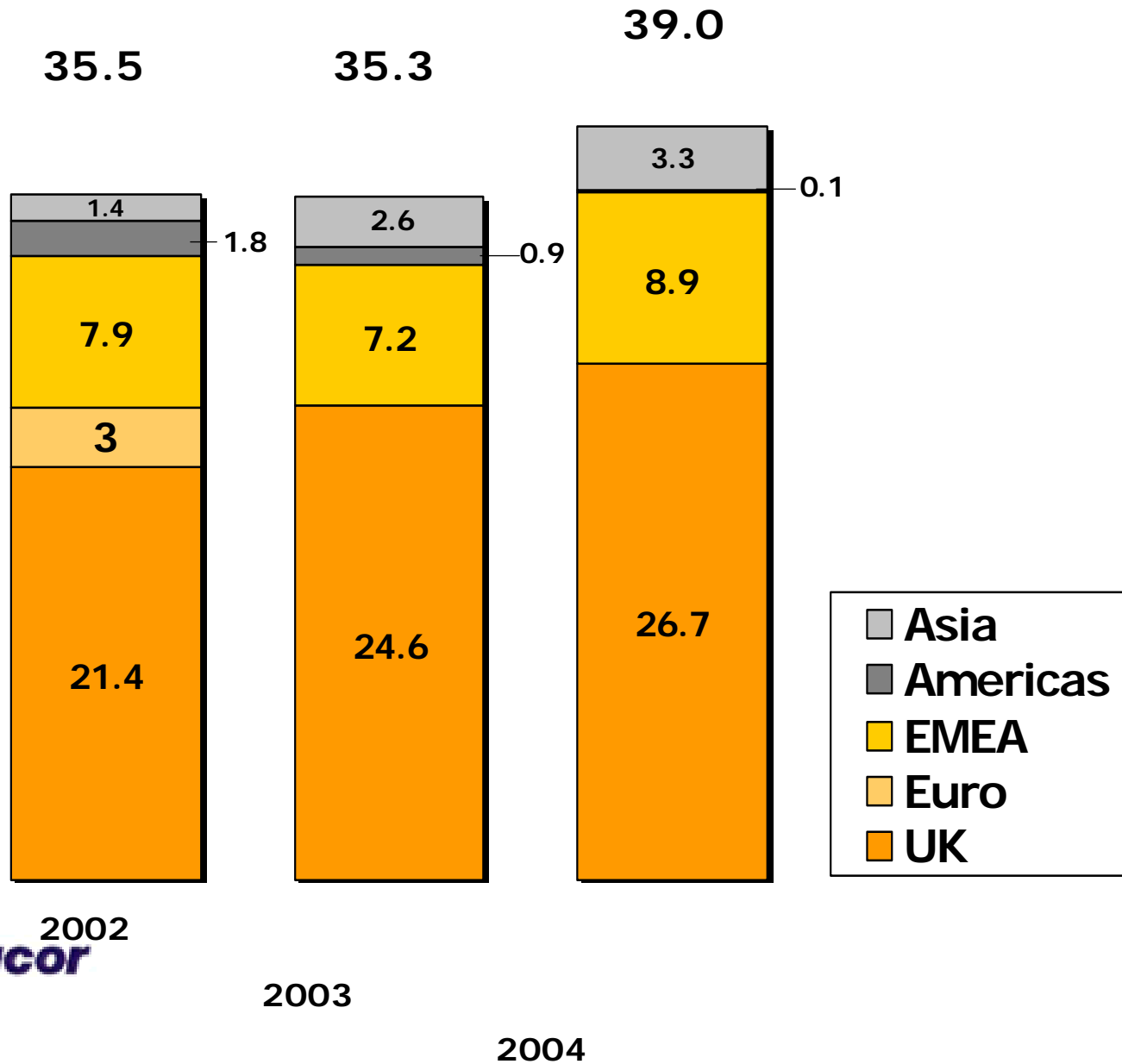
Regional analysis – turnover 6 months ended 31 March 2004



Regional analysis – EBITA

6 months ended 31 March 2004

£m



2002
securicor

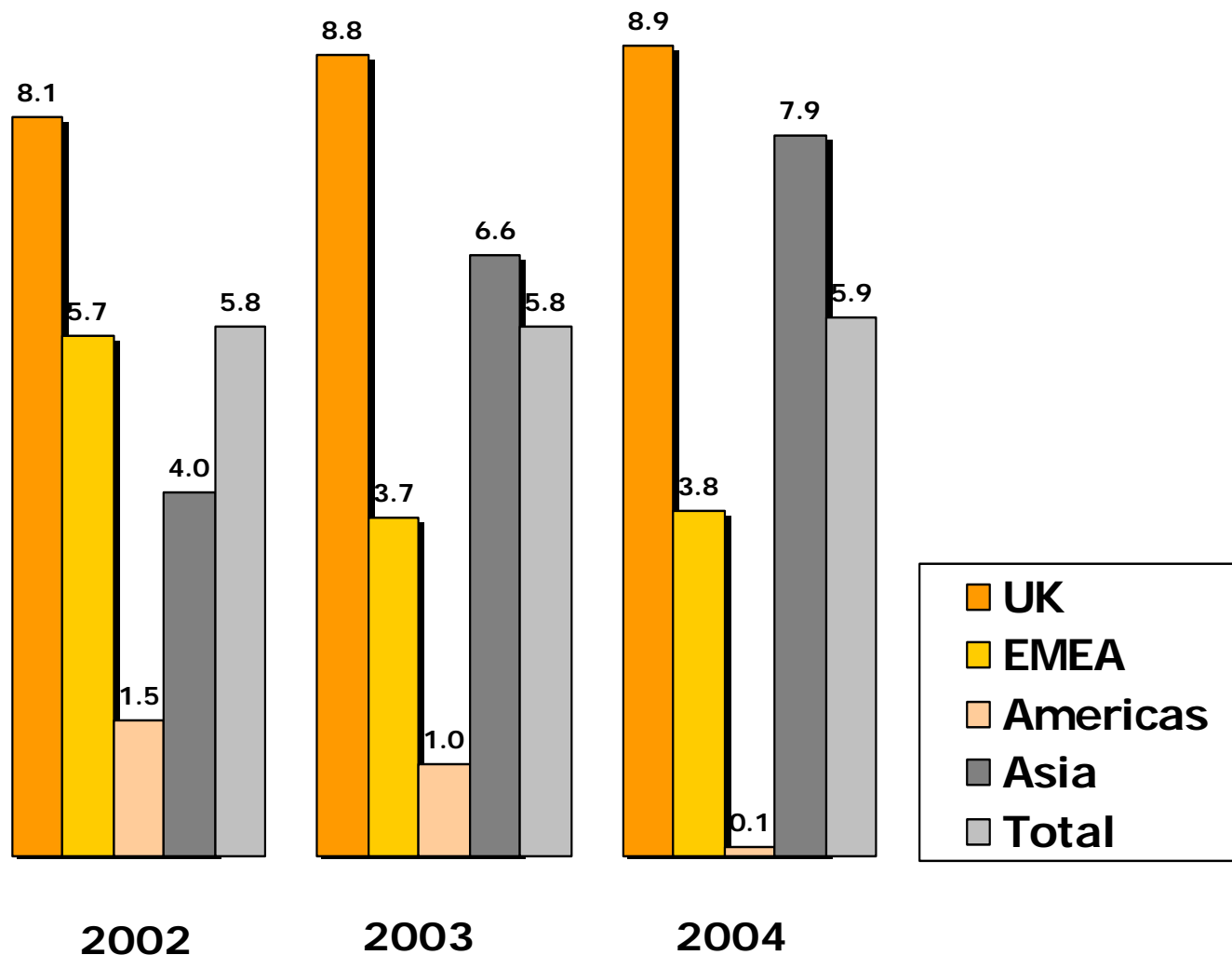
2003

2004



Regional analysis – EBITA Margin 6 months ended 31 March 2004

%



Organic Growth and Margins by Product

H1 2004	Actual Organic Growth	Long-term Plan Organic Growth	Actual % Margin	Long-term Plan % Margin
Cash Services	6%	8%+	8%	10%+
Security	3%	5%+	3%	5%+
Justice	16%	15%+	10%+	10%+



Balance sheet highlights

£m

	March 2004	March 2003	March 2002
Intangible assets			
- Goodwill	209.4	231.2	213.1
- Development expenditure	-	14.0	60.1
Tangible assets	167.8	180.0	161.2
Investments	15.1	61.8	53.9
Net current (liabilities)/assets	(27.6)	(6.9)	78.8
Net debt	(90.5)	(223.8)	(264.0)
	<hr/>		
Net assets	274.2	256.3	303.1
	<hr/>		



Cash flow extracts

£m

	6 mths to Mar 2004	6 mths to Mar 2003	6 mths to Mar 2002
Operating Profit			
- Continuing businesses	35.7	31.8	32.5
- Discontinued businesses	-	(6.7)	(3.3)
- Total	35.7	25.1	29.2
Depreciation	17.7	16.7	16.1
Working capital movement	(7.1)	(12.5)	(33.2)
Other	-	-	(4.1)
Cash generated from operations	46.3	29.3	8.0

Cash flow extracts

£m

	6 mths to Mar 2004	6 mths to Mar 2003	6 mths to Mar 2002
Cash generated from operations	46.3	29.3	8.0
Dividends from associates and JVs	0.8	0.6	0.9
Interest	(4.5)	(6.9)	(5.8)
Taxation	(12.0)	0.4	(3.7)
Capital expenditure	(11.0)	(27.2)	(32.7)
Acquisitions / disposals	(2.0)	(6.7)	(43.5)
Other	6.4	(14.8)	(4.1)
Movement in net borrowings	24.0	(25.3)	(80.9)
Net borrowings at start	(114.5)	(198.5)	(183.1)
Net borrowings at end	(90.5)	(223.8)	(264.0)

Cash flow ratios

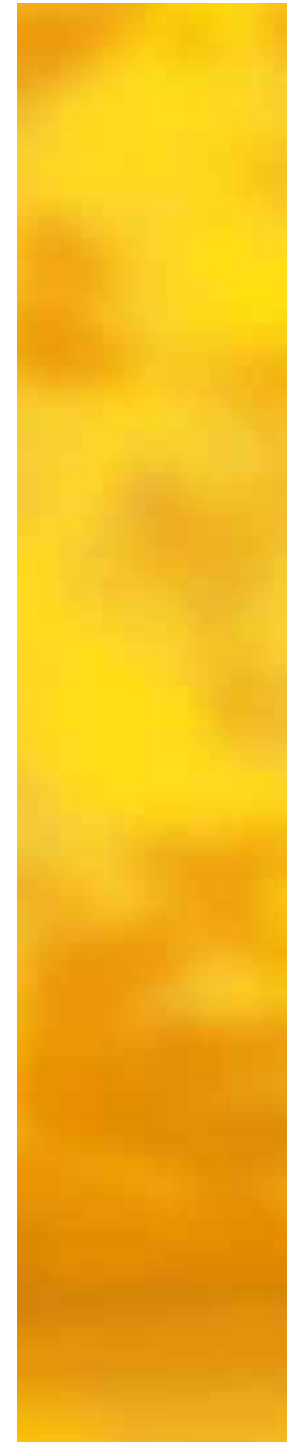
£m

	6 mths to Mar 2004	6 mths to Mar 2003	6 mths to Mar 2002
Operating profit	35.7	25.1	29.2
Working capital movement	(7.1)	(12.5)	(33.2)
Depreciation	17.7	16.7	16.1
Capital expenditure	(11.0)	(27.2)	(32.7)
Operating Cash Flow	35.3	2.1	(20.6)
%	99%	8%	(71%)
Tax	(12.0)	0.4	(3.7)
Dividends from JVs/Assocs	0.8	0.6	0.9
Unleveraged Free Cash Flow	24.1	3.1	(23.4)
%	68%	12%	(80%)
Interest	(4.5)	(6.9)	(5.8)
Free Cash Flow	19.6	(3.8)	(29.2)
%	55%	(15%)	(100%)

Dividends

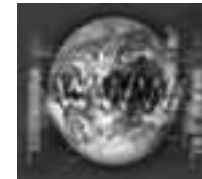
6 months ended 31 March 2004

- Interim dividend of 0.86p per share (£4.6m)
- Dividend per share increase on 2003 of 10.3%
- Actual cover = 5.0 on normalised earnings



Business Review

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UK - Review

- Good Justice Services performance
 - Continued growth in Electronic Monitoring
 - Opportunities in Immigration & Police Support Services
 - Loss of Custody & Escorting contract with effect from August 2004
- Difficult manned security market
 - Keen price competition
 - Focus on service delivery – improved contract retention
 - Maintained gross margin through strong cost discipline
 - Sales momentum boosted Aviation performance
 - Retained Jersey Airport & London City Airport
- SIVT move into Diamonds & Jewellery market



UK – Cash Services Review

- Overall turnover growth of 6.6%
 - Cash Centres – 27% gain driven by ongoing contract roll-out
 - ATM revenue growth restored to previous levels +25%
 - Retention of major transportation contracts in FI & retail sectors
- Price increase successfully completed
- Operational focus on service delivery and cost reduction
 - Measured roll-out of one-person CIT
 - Branch & Head Office overhead reductions
 - Further integration benefits from Cash Services/Cash Centres
- Increase in attack losses
- Preferred Bidder for Abbey cash centre outsourcing contract
 - 10-Year contract worth around £50m
 - Sept/Oct 2004 start-date

UK – Outlook

- Manned security market remains price competitive
- Growth through new product & service offerings
 - Cash centre outsourcing : Abbey and A&L roll-out
 - End-to-end ATM back office outsourcing opportunities
 - Immigration/Police Support Services
 - New markets for electronic monitoring
 - Integrated Security & Maritime Security opportunities
- Electronic Monitoring re-bid in Justice Services
- Milton Keynes STC to open end-June 2004
- Focus on service and customer retention
- Ongoing cost reduction drive



EMEA – Review

- Good progress overall on prior year
- Strong performance from Netherlands Cash Services
- Netherlands Security performing well in tightening market
- Germany Cash Services slow to recover and remains loss making
 - Market remains fragmented with a large number of national & regional players
 - German Central Bank rationalisation strategy should accelerate outsourcing programme
 - New MD strengthening management team and focus
- Strong H1 in Africa
 - Good organic growth
 - Commencement of Barclays cash outsourcing contract



EMEA – Outlook

- Good prospects for continued steady growth in most markets
- Germany cash services remains difficult but target break even within 2004
- Africa and Middle East set to continue double digit organic growth
- Continued focus on overhead reduction and management throughout the region
- Cash outsourcing opportunities in the Netherlands
- Some pan-European contract interest beginning to emerge



Americas Review

- **Canada**
 - Retention of largest customer underpins profitability
 - Successful cost reduction programme continues
 - Continued implementation of enhanced vehicle technology
- **USA**
 - Cost and overhead reduction nearing completion
 - Increased employment costs from January
- **Caribbean**
 - Region performing in line with expectations
 - New management in 3 territories settled and performing well



Americas Outlook

- **Canada**

- Anticipate early conclusion of acquisition of regional cash services company
- Strategy to increase share of the non-FI market

- **USA**

- JV with leading maritime security consultancy to exploit rapidly growing port security market
- Improved operational and administrative systems to be introduced to achieve sustained breakeven trading

- **Caribbean**

- Trading to remain in line with expectations
- Pursuing opportunity to partner two leading banks in pan-Caribbean cash-processing venture



Asia – Review

- Strong overall performance in China
 - Cash Services improvements
 - ATM maintenance business exceeds expectations
- Excellent result in Indonesia with productivity and service delivery improvements and growth in all products
- Thailand and Macau good overall performance as economies improve
- Recently some renewals obtained with price increase in Hong Kong
- Operational benefits of investments in cash centres and systems beginning to flow through
- Focus on cost efficiency mitigating deflationary effects in Hong Kong, Taiwan, Macau and Brunei



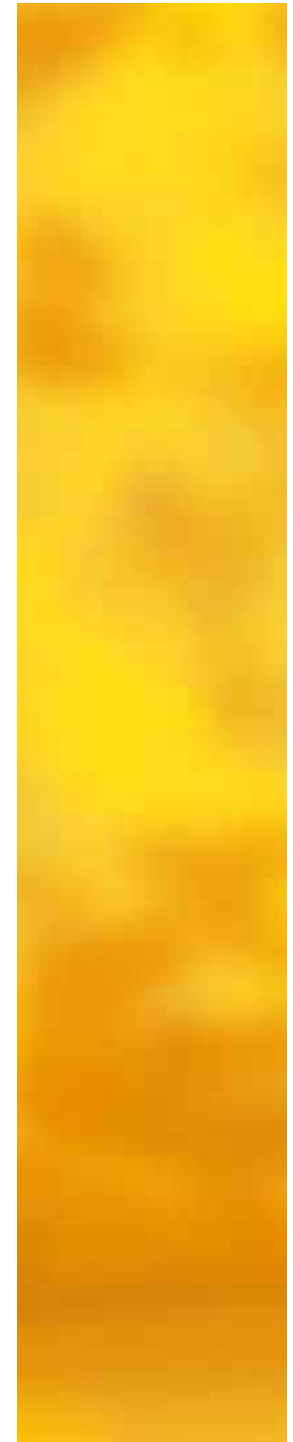
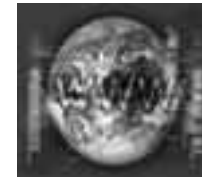
Asia - Outlook

- Continued investment in branch network will improve productivity
- Deflation expected to continue in some markets, but confidence is gradually returning
- New FI/ATM outsourcing opportunities identified in some countries
- Electronic security business growing in the region with new contracts in Macau, Indonesia



Summary & Outlook

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Summary & Outlook

- Good start to the year
- Organic growth well ahead of GDP growth
- Key issues from 2003 addressed
 - ATM growth
 - Wage award mitigated
- Issues remain in Germany Cash Services
- Excellent cash flow
- No exceptional items
- Good earnings and dividend growth in H1
- Good strategic platform on which to enter merger



Q&A



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