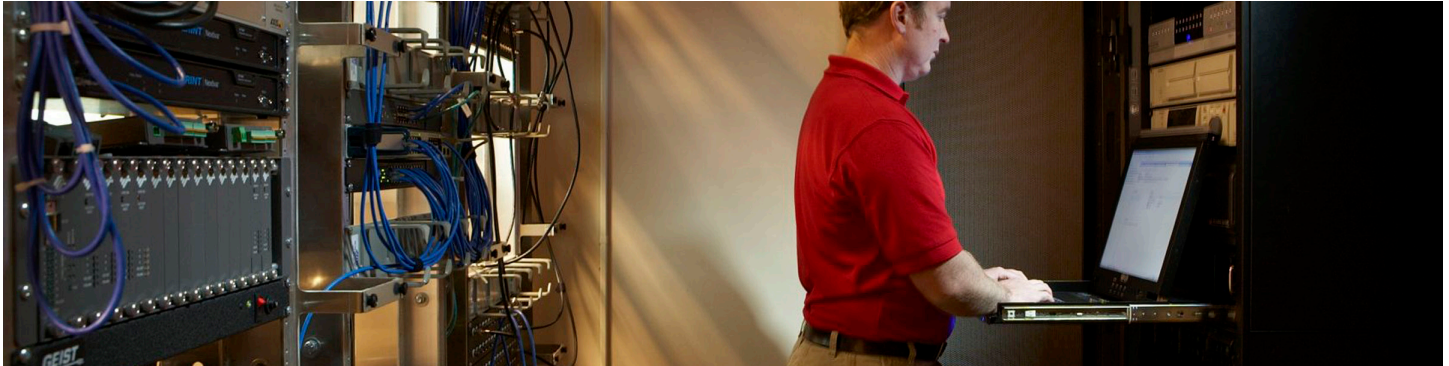




# CENTER OF EXCELLENCE

## Design & Engineering



## Capabilities Statement

G4S Secure Integration Center of Excellence for Engineering organization is a team of highly experienced security and communications professionals centralized in the Omaha, NE corporate office. Project Managers, Engineers, Estimators, CAD Technicians, HSE professionals, legal counsel, finance, procurement and proposal development staff provides centralized leadership, best practice, research and support for G4S Secure Integration security and communications operations nationwide. The organizations customer driven solutions team brings experience, innovation and expertise in a wide range of technology, products and system solutions. Our Center of Excellence for Engineering collaborates with all of G4S North America's operations bringing industry leading security and communication products and services to meet our customer's specific needs and requirements.

## Core Competencies

- Security system assessment
- Design and engineering packages
- Product research and development
- Development of security standards for clients
- Large and complex security and communication projects
- Solution architecture
- System upgrades
- Complete replacement solutions
- Systems integration services
- Communication network design and deployment
- System testing
- Quality assurance and control
- Systems training and documentation
- New project and proposal development
- Project and engineering management
- Contract management
- Customer facing sale documents
- Intelligent Security Operation Center optimization
- Technology road maps
- Security solution consulting
- Security solution financing and refresh







## Past Performance

G4S has designed and deployed over 3,000 complex security systems for utilities, municipalities, federal, state, local government agencies, health care providers, corporations and higher education. As well as, designed and deployed more than 2 million fiber miles for 200+ metropolitan and rural networks in the United States.



## Security Solutions

- Closed Circuit Television
- Intrusion Detection
- Access Control / Visitor Management
- Intelligent Video
- Physical Security Construction
- Security Operation Centers
- Physical Security Information Management Systems
- Intelligent Security Operations Centers
- System refresh

## Communications Solutions

- LAN/WAN
- Wireless
- Fiber Optic
- Power Systems
- Inside Plant Design
- Outside Plant Design

## Key Differentiators

- Over 25 years of experience in design and implementation of complex security system integration and communication projects
- Vendor agnostic approach to product selection
- Extended COE capabilities leveraging other G4S Secure Integration Centers of Excellence including, Engineering, Technology, Managed Services, Risk and Business Intelligence
- Department of Homeland Security SAFETY Act Certified
- Human Resource and Training ISO 9001:2015 Registered
- Subject Matter Experts (SME) in a wide variety of access control, intrusion and video products
- In house design and engineering staff
- Certified Cisco and Microsoft network engineers in house
- BS OHSAS 18001 compliant safety management system
- Recognized by National Safety Council as a safety program industry leader

## CONTACT US FOR MORE INFORMATION

**Joel Richman** – Vice President of Technical Solutions and Services  
[joel.richman@usa.g4s.com](mailto:joel.richman@usa.g4s.com)

**Dan Grafton** – Vice President of Operations, East  
[daniel.L.grafton@usa.g4s.com](mailto:daniel.L.grafton@usa.g4s.com)

**Mike Rogers** – Senior Director of Project Development  
[mike.rogers@usa.g4.com](mailto:mike.rogers@usa.g4.com)

**Kathleen Kirschner** – Director of Contracts  
[kathleen.kirschner@usa.g4.com](mailto:kathleen.kirschner@usa.g4.com)



Securing Your World

G4S Secure Integration  
1200 Landmark Center, Suite 1300  
Omaha, NE 68102  
Phone: 402-233-7700  
Email: [info.secureintegration@usa.g4s.com](mailto:info.secureintegration@usa.g4s.com) | [www.g4s.us](http://www.g4s.us)